

# Data Protection Updates

## What do I need to know?

Data Protection will no longer be licensed through different editions. The Essentials, Standard, and Advanced editions will exist as legacy editions only. In their place, is a single solution.

## What is NEW?

Data Protection now **INCLUDES** essential Cyber Protection, including Security, Management and Disaster Recovery features **AT NO ADDITIONAL COST**. Pay-As-You-Go services included in the solution include Enhanced Backup functionality, File Sync and Share, and Notary.

**NEW Advanced Packs** extend these features and can be added to the product in any combination, providing more options for service providers to deliver customized cyber protection by mixing and matching the packs and protection their clients need.

## Why are these Advanced Packs needed? What are the benefits?

Advanced packs give service providers the opportunity to extend their offerings and provide further protection to their clients. The main benefit of the advanced packs approach is that service providers can maintain simplicity while adding even more flexibility by choosing and applying only features their clients find important.

With the new pack licensing, service providers can improve their offerings with integrated protection and mix and match advanced pack capabilities for optimal protection of every workload.

## Data Protection and all Advanced Packs will be licensed on a Per-Workload model. **Only Pay for what you use.**

### What functionality is included?

Data Protection includes security and SP-ready management features at no cost. Please check the table below for more detailed information on the features included.

Features		Standard
Security	#CyberFit Score	Included
	Weak password check	Included
	Vulnerability assessment	Included
	Anti-ransomware protection: Active Protection	Included
	Antivirus and Antimalware protection: Exploit prevention	Included
	Antivirus and Antimalware protection: Cloud signature-based file detection (no local-signature based detection included)	Included
Email security	Antivirus and Antimalware protection: Pre-execution AI-based file analyzer, behavior-based Cyber Engine	Included
	Anti-spam protection, URL filtering in emails, DMARC analysis	Included (Q2)
Cyber protection management	Group management of devices	Included
	Centralized plan management	Included
	Dashboards and reports	Included
	Remote desktop and remote assistance	Included
	Hardware inventory	Included
Data loss prevention	Device control	Included

### What Pay-As-You-Go functionality is available?

Acronis Cyber Protect Cloud offers pay-as-you-go backup, disaster recovery, file sync and share, and notarization and e-signature features to ensure further protection. Please check the table below for more detailed information on the pay-as-you-go features included.

Features		Standard
Backup	Workstation and server (Windows, Linux, Mac) backup	PAYG
	Virtual machine backup	PAYG
	File backup	PAYG
	Image backup	PAYG
	Standard application backup (Microsoft 365, Google Workspace, Microsoft Exchange, Microsoft SQL)	PAYG
	Network share backup	PAYG
	Backup to local storage	PAYG
	Backup to cloud storage	PAYG
Disaster recovery	Test failover in isolated network environment	4h / month
	Cloud-only VPN connection	PAYG
File sync and share Notary	File sync and share functionality	PAYG
	Notarization and e-signature	PAYG

## Which Advanced Pack is right for me?

Different advanced packs extend different functionalities for you to offer clients. To choose the right advanced pack, it's important to know the different functionalities available in them. This will allow partners to customize and differentiate their cyber protection offerings for their own partners and clients while providing the specific functionalities that meet their needs and budget.

- **Advanced Backup:** Ensure your client workloads are protected with advanced backup and recovery features
- **Advanced Security:** Ensure your client workloads are protected with next-generation cybersecurity features
- **Advanced Management:** Gain greater control with this SP-ready advanced protection management pack
- **Advanced Disaster Recovery:** Ensure your client workloads are protected with world-class disaster recovery features
- **Advanced File Sync and Share:** Extend your clients' file sync and share capabilities with secure notarization and e-signature services
- **Advanced Email Security (Q2):** Protect your clients' easiest point of entry with advanced email security features
- **Advanced Data Loss Prevention (Q3):** Provide advanced data loss prevention features to your clients and stay ahead of threats
- **Advanced Security + Endpoint Detection and Response (EDR) (Q4):** Ensure your client workloads are protected with advanced endpoint threat detection, investigation, and response features
- **Advanced Automation (Q4):** Provide advanced automation features to your clients to further improve their performance and profitability
- **Advanced Protection (Q4):** Attractively priced pack that combines Advanced Security, Advanced Backup, Advanced Management, Advanced Data Loss Prevention, and Advanced Security + EDR

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### What functionality is included?

Data Protection includes security and SP-ready management features at no cost. Please check the table below for more detailed information on the features included.

Advanced Packs	Features	
Advanced Security	Antivirus and anti-malware protection: local signature-based file detection	Included
	URL filtering	Included
	Forensic backup, scan backups for malware, safe recovery, corporate allowlist	Included
	Smart protection plans (integration with CPOC alerts)	Included
Advanced Backup	Microsoft SQL Server and Microsoft Exchange clusters	Included
	Oracle DB	Included
	SAP HANA	Included
	Continuous data protection backup	Included
Advanced Management	Data protection map	Included
	Patch management	Included
	HDD health	Included
	Software inventory	Included
	Fail safe patching	Included
	Cyber scripting*	Included
	Toolbox for MSPs: processes/services, remote task manager*	Included
	AI-based monitoring*	Included
Software deployment*	Included	
Advanced Disaster Recovery	Runbooks	Included
	Production and test failover	Included
	Cloud only and site-to-site VPN Connection	Included
	Multiple templates	Included
	Cyber protected disaster recovery (DR site automatic launch in the event of a cyberattack)*	Included
Advanced Files	Notarization and e-signature	Included
	Document templates*	Included
	On-premises content repositories (NAS, SharePoint)*	Included
	Backup of sync and share files*	Included
Advanced Email Security (Q2)	Anti-malware and anti-phishing protection, impersonation protection, attachment scanning, content disarm and reconstruction, graph of trust	Included (Q2)
Advanced Data Loss Prevention (Q3)	Network control	Included (Q3)
	User activity monitoring	Included (Q3)
	Content control	Included (Q3)
	Content discovery*	Included (Q3)
Advanced Security + EDR (Q4)	All Advanced Security features + Endpoint Detection and Response (events collection, automated response, security incident management)	Included (Q4)
Advanced Automation (Q4)	Sales and billing automation	Included (Q4)
	Service desk and time tracking	Included (Q4)
	CRM with lead and opportunity management	Included (Q4)
Advanced Protection (Q4)	Integrations with accounting and payment systems	Included (Q4)
	All Advanced Security, Advanced Backup, Advanced Management, Advanced Security + EDR, and Advanced Data Loss Prevention	Included (Q4)